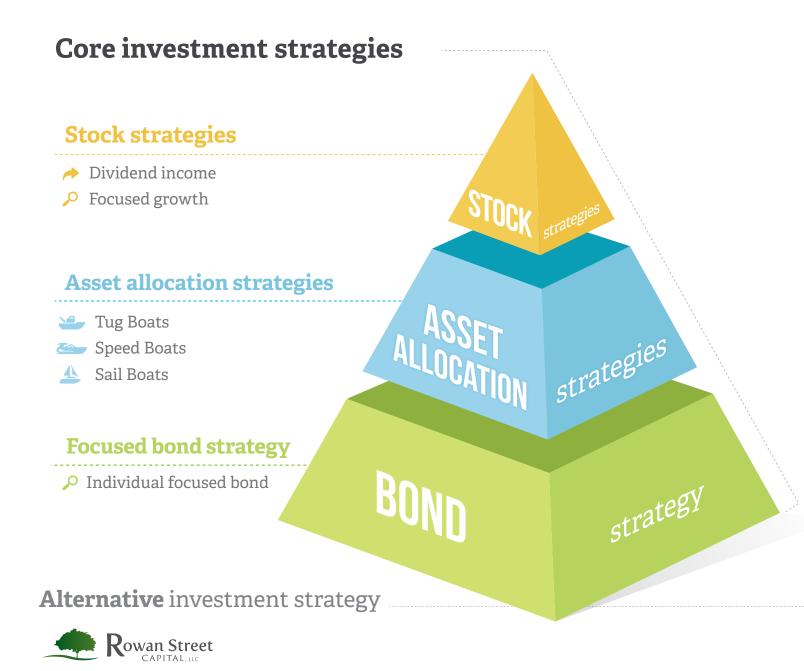


The Market is predictably unpredictable.

Just like the currents of the oceans, the markets can rapidly shift and without warning. The secret to being defensive during bear markets and fully invested during bull markets, is to continuously monitor the factors that influence the markets, and then position the portfolio to take advantage of the markets' current direction. Our fleet of Portfolios helps us navigate you through the unpredictable ebbs and flows of the global markets.



Stock strategies

Dividend income

This strategy is ideally suited for "Buy & Hold" investors. This strategy contains well established companies that often pay a dividend, and may be close to their intrinsic value, or fully valued. The return expectation may be lower than the market expected return, have a lower capital gain expectation, higher income expectation, and lower volatility than the general market over full market cycles. Additionally, we may execute a call option strategy given the right market conditions to enhance the potential income return.

Focused growth

The Focused Stock strategy seeks average capital appreciation potential along with above average safety. The holding period would ideally be long term; however, this strategy will sell lackluster performers, and seeks to take profits when a stock hits our intrinsic value target without an upward revision to future fundamental performance factors.

Asset allocation strategies

Tug Boats 5 RISK MODELS



Speed Boats



Sail Boats



Built on Modern Portfolio Theory

Goal is to reduce negative compounding

It is a BETA strategy

Focus on downside risk

Assumes markets are efficient

Mangers to replicate benchmark

Monthly tactical rebalancing

Advanced risk modeling

5 RETURN MODELS

Built on Modern Portfolio Theory

Higher return participation

It is an ALPHA strategy

Focus on upside and down side risk

Assumes markets are less efficient

Manager to beat benchmark

Quarterly tactical rebalancing

Traditional return modeling

5 TACTICAL MODELS

Built on a blend of technical and fundamental facts

Does not require the markets to be efficient

Does not require to be fully invested during bear markets

Focused tactical allocation

Rides bulls - tames bears

Built on facts - not forecasts

100% dynamic

Capitalizes on supply & demand imbalances

Diversified yet focused

Focused bond strategy

Individual focused bond

Seeks to identify alpha opportunities from a universe of global bonds. This strategy is built on a thorough analysis of a variety of factors including: economic analysis, general trends in fixed income markets, yield curve analysis, credit analysis, spread analysis, risk adjusted returns, quality analysis, sector analysis, and total return projections. Moreover, we may rely on event-driven factors, opportunistic and/or intrinsic value principals and a blend of bottom-up research with top-down considerations. It looks for companies which have had strong historical performance and continue to have prospects for sustainable performance. In addition to fundamental analysis, technical analysis is used to help identify execution decisions.

A sailor cannot control the ocean, but he can control himself. He studies currents and weather patterns. He learns safe sailing techniques and gains experience. He knows when to sail and when to stay in the harbor. A successful sailor uses his intelligence.



We can help navigate unpredictable waters.

Real wealth accumulation, preservation and distribution through portfolio construction practices that are inherently sensible, and thoroughly tested. Resulting in reasonable risk adjusted returns.

We believe investing success hinges on the integration between the investor's unique circumstances and the prudent identification of long-term strategies that are positioned to achieve client goals with the highest probability of success. Therefore, our core strategy goal is to provide clients with adaptive portfolios built for all market conditions.

To help you achieve your wealth accumulation, preservation and distribution goals, we have a complete set of portfolio strategies from which you can build. Each strategy is continuously measured, evaluated, back tested and dynamically monitored to ensure your investing success.

As market conditions change, we maintain efficiency and adjust the portfolios to best fit their objective. Regardless of market conditions, we have a portfolio that will be right for you.

Sincerely,

Joseph M. Maas Chief Investment Officer

CFA, CVA, ABAR, CM&AA, CFP®, ChFC, CLU®, MSFS, CCIM